



Board of Directors National Board Meeting General Agenda

Wednesday, June 9, 2021

2 PM PST; 3 PM MST; 4 PM CST; 5 PM EST

ZOOM information provided

upon request

- 1) **Call to order**
 - a. Roll call and Quorum Confirmation Secretary Jeff Morgan
 - b. Meeting Format – Rules Parliamentarian PNP Cathy Kantrowitz
 - c. Agenda Approval President Mark Jennings
 - d. General Meeting Minutes Approval President Mark Jennings
 - e. Designation of Minutes Review Committee President Mark Jennings
 - i. NVP Marie Guzman
 - ii. President Elect Lauren Layman
- 2) **Welcome and Acknowledgement of Guests** President Mark Jennings
- 3) **Financial Reports**
 - a. Monthly Financial Report Treasurer Ellie Wade
 - b. Reports from Locals
- 4) **Administrative Report** Melissa Pianin
- 5) **Committee Reports**
 - a. Bylaws and Operating Procedures PNP Jill Kinsman
 - b. Membership/Extensions President Elect Lauren Layman
 - c. Finance Treasurer Ellie Wade
 - d. Ethics PNP Frances Reinhardt
 - e. Internal Audit Cris Poole
 - f. Nominating PNP Susan Kerr
 - g. Conference PNP Jill Kinsman and Payton Kane
 - h. Member Benefits PNP Susan Kerr
 - i. Services and Resources Secretary Jeffrey Morgan
 - j. Education & Leadership PNP Paula Berg
- 6) **Unfinished Business** President Mark Jennings
- 7) **New Business** President Mark Jennings
 - a. Bank changes
 - b. 2 for 2022 Membership Promotion
- 8) **Announcements** President Mark Jennings
- 9) **Recess to Executive Session** President Mark Jennings

Next Board Meeting via Zoom

Wednesday, July 21st , 2:00pm PST, 3:00pm MST, 4:00pm CT, 5:00pm EST



NAPMW BOARD OF DIRECTORS MEETING

May 7, 2021

GENERAL SESSION MINUTES

I. CALL TO ORDER

National Board Members Present

Mark JenningsNational President
Lauren LaymanNational President Elect
Ellie WadeNational Treasurer (joined late)
Jeffrey Morgan.....National Secretary
Marie Guzman.....National Vice President

Parliamentarian and Administrators Present

Cathy Kantrowitz, PNPParliamentarian
Vincent Valvo, Impact.....Management Company

1. Call to order

- a. **Roll Call and Quorum Confirmation:** Following roll call a quorum was confirmed to President Mark Jennings. With notice of the meeting having been duly given, President Jennings called meeting to order at 10:02 am Central Time.

2. Welcome and Acknowledgement of Guests

Guests

Glenda Mooney, PNP	Susan Kerr, PNP	Jill Kinsman, PNP
Cathy Kantrowitz, PNP	Angela Matteo	Vincent Valvo
Melissa Pianin		

3. **Appointment of Parliamentarian:** President Jennings appointed Cathy Kantrowitz, PNP as Parliamentarian for 2021-2022. Jill Kinsman, PNP standing in for Parliamentarian Kantrowitz for in person meeting due to COVID-19 pandemic

4. Continue with Meeting:

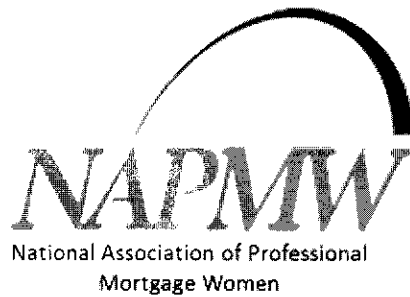
- a. **Meeting Format-Rules:** Parliamentarian Jill Kinsman, appointed by President Jennings for stand in for Parliamentarian Kantrowitz who joined via Zoom due to COVID-19 pandemic went over the Rules of the Meeting in which business will be discussed for the **May 7, 2021, Board of Directors General Meeting.**
- b. **May Agenda Approval:** The agenda is filed as presented.
- c. **April Minutes Approval:** Approved as presented
- d. **Designation of Minutes Review Committee:**
 1. NVP Guzman
 2. Treasurer Wade
 3. National Secretary Jeffrey Morgan

5. **Financial Reports**
 - a. **Monthly Financial Report:** Sent and uploaded to website.
 - b. **Reports from Locals:** Will have an update in June
6. **Administrative Report:** Nothing to report at this time.
7. **Committee Reports:**
 - a. Bylaws and Operating Procedures: Verbal report update
 - b. Membership/Extensions: Nothing to report at this time.
 - c. Finance: Nothing further to report.
 - d. Ethics: None
 - e. Internal Audit: None
 - f. Nominating: None
 - g. Conference: Nothing further to report.
 - h. Member Benefits: No report
 - i. Services and Resources: Nothing to report at this time.
 - j. Education and Leadership: No Report
8. **Unfinished Business:** None
9. **New Business:** None
10. **Announcements:** Arizona won membership contest, but had no participants at conference. Prize for membership conference was to help pay for participants to attend conference.

Next Meeting: May Board of Directors Meeting
Wednesday, June 9, 2021, 2 PM PST; 3 PM MST; 4 PM CST; 5 PM EST;
Zoom Meeting to be sent out once your registration is received

11. **Recessed:** recessed to Executive Session at 10:20 AM Central Standard Time.
12. **Reconvene:** 10:35 AM Central Standard Time
13. **Adjourn:** President Mark Jennings at 10:36 AM Central Standard Time

Jeffrey Morgan
NAPMW National Secretary



Date: June 2021

To: NAPMW President and National Board

Committee: Member Benefits

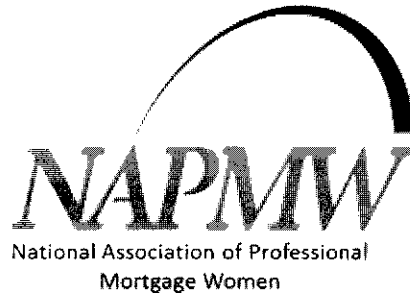
Committee Chair: Susan Kerr

Overview: This committee will support the President and National Board by providing monthly Speakers for the General Session calls, NMLS Classes and other benefits for our Members.

Successes: N/A

Challenges: N/A

Next Steps: Mortgage Educators NMLS classes in October and November.
Working on speakers for July and August.



Date: June 2021

To: NAPMW President and National Board

Committee: Nominating

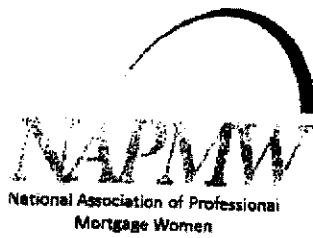
Committee Chair: Susan Kerr

Overview: This committee will support the President Elect when it comes time for the nominations for her new Board.

Successes: N/A

Challenges: N/A

Next Steps: Next steps will begin in December of 2021 or January of 2022.



Date: 5/31

To: NAPMW President and National Board

Committee:

Committee Chair(s): Marie Gayman NVP

Overview: working on contacting all Presidents
trying to determine what reports are missing
Plan to send each President Personal Note &
gift card.

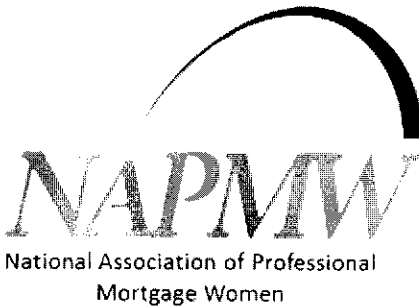
Successes: Received Report from Ellie for missing
Reports
contacted 5 Presidents

Challenges:

Put a procedure in place
engage Presidents

Next steps:

1. Set Up Grid of Active Locals
2. Continue phone calls to Presidents
3. Mail out Notes & Gift Cards
4. Follow Up on missing Reports



Date: June 8, 2021

To: NAPMW President and National Board

Committee: Education and Leadership

Committee Chair: PNP Paula Berg

Overview: Have had an initial conversation with President Jennings discussing options for timing and delivery of the first Leadership workshop of the year for 2021-2022. One option discussed included a 2 day-3 or 4 hours of education followed by a Skill Practice clinic to be scheduled on a 3rd day to complete the total of 10 hours of leadership training.

Successes: To be determined depending on feedback at the completion of the first workshop.

Challenges: Timing due to the volume of work for those in the mortgage business and conflicts with time commitment from local leaders.

Communicating the importance of continuing education hours committed to leadership and NAPMW.

Next Steps: Waiting for the new roster of local leaders to be completed and received.

Choose dates for the Leadership workshop.

Sending out communication to local leaders with dates.

Complete the first workshop.