



**Board of Directors National Board Meeting General Agenda**  
**Wednesday June 10, 2020**  
**2 PM PST; 3 PM MST; 4 PM CST; 5 PM EST**

**Call in Number (605) 313-5871, Access Code: 177606**

- |           |  |                                      |
|-----------|--|--------------------------------------|
| <b>1)</b> | <b>Call to order</b>                       | President Susan Kerr                 |
|           | a. Roll call and Quorum Confirmation       | Secretary Lauren Layman              |
|           | b. Roberts Rules for all Meeting           | Parliamentarian PNP Cathy Kantrowitz |
|           | c. Agenda Approval                         | President Susan Kerr                 |
|           | d. General Meeting Minutes Approval        | President Susan Kerr                 |
|           | e. Designation of Minutes Review Committee | President Susan Kerr                 |
|           | i. Treasurer Ellie Wade                    |                                      |
|           | ii. President Elect Mark Jennings          |                                      |
|           | iii. Secretary Lauren Layman               |                                      |
| <b>2)</b> | Welcome and Acknowledgement of Guest       | President Susan Kerr                 |
| <b>3)</b> | <b>Financial Reports</b>                   |                                      |
|           | a. Monthly Financial Report                | Treasurer Ellie Wade                 |
| <b>4)</b> | <b>Administrative Report</b>               | Heather Kramer                       |
| <b>5)</b> | <b>Committee Reports</b>                   |                                      |
|           | a. Bylaws and Operating Procedures         | Open                                 |
|           | b. Extensions                              | PNP Glenda Mooney                    |
|           | i. Membership                              | PNP Glenda Mooney                    |
|           | c. Finance                                 | Treasurer Ellie Wade                 |
|           | d. Ethics                                  | PNP TBD                              |
|           | e. Internal Audit                          | Open                                 |
|           | f. Nominating                              | PNP Glenda Mooney                    |
|           | g. Conference                              | PNP Jill Kinsman and Payton Kane     |
|           | h. Member Benefits                         | President Elect Mark Jennings        |
|           | i. Publications                            | PNP Cathy Kantrowitz                 |
|           | j. Education & Leadership                  | Paul Johnson                         |



- |    |   |  |
|----|---|--|
| 6) | <b>Unfinished Business</b>  | President Susan Kerr   |
|    | a. Ratify Motion from 2019-2020 Board                                 | President Elect Mark Jennings  |
| 7) | <b>New Business</b>   | President Susan Kerr   |
|    | a. <b>Mortgage Industry Foundation<br/>GML Update and Information</b> | <b>Maureen McKovich, GML<br/>NAPMW PNP,<br/>Founder &amp; Vice President<br/>of the Mortgage Industry Foundation</b> |
|    | b. <b>Incoming Local President &amp; Treasurer Training</b>           | <b>President Elect Mark Jennings</b>   |
| 8) | <b>Announcements</b>  | President Susan Kerr   |

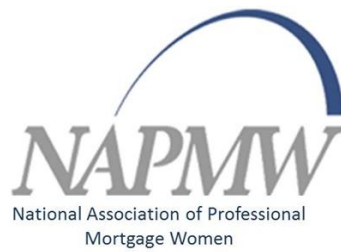
**Next Meeting: Board of Directors Meeting**

**Wednesday July 8, 2020**

**2 PM PST; 3 PM MST; 4 PM CST; 5 PM EST**

**Call in Number (605) 313-5871, Access Code: 177606**

- |     |                                    |                      |
|-----|------------------------------------|----------------------|
| 9)  | <b>Recess to Executive Session</b> | President Susan Kerr |
| 10) | <b>Reconvene</b>                   | President Susan Kerr |
| 11) | <b>Adjournment</b>                 | President Susan Kerr |



Date: May 31, 2020

To: NAPMW President and National Board

Committee: Administrative Management

Committee Chair(s): Heather Kramer and Jill Miller, Executive Administrators

Overview:

- Membership Campaign emails/leaderboard weekly – Deadline Extended
- 2020 Award Nominations – Deadline Extended
- CML reminders going out regularly – On hold right now as per Paul Johnson

Challenges:

None noteworthy.



**NAPMW**  
**BALANCE SHEET**  
As of May 31, 2020

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Bank of American - Checking	24,709.35
Cash on Hand	0.00
Funds for Institutions	0.00
Savings	0.00
Wells Fargo Checking	0.00
<b>Total Bank Accounts</b>	<b>\$24,709.35</b>
Other Current Assets	
Uncategorized Asset	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$24,709.35</b>
<b>TOTAL ASSETS</b>	<b>\$24,709.35</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Deferred Revenue - Central NY	2,785.13
Deferred Revenue - Houston	692.62
<b>Total Other Current Liabilities</b>	<b>\$3,477.75</b>
<b>Total Current Liabilities</b>	<b>\$3,477.75</b>
<b>Total Liabilities</b>	<b>\$3,477.75</b>
Equity	
Opening Balance Equity	113,392.06
Retained Earnings	-72,319.42
Net Income	-19,841.04
<b>Total Equity</b>	<b>\$21,231.60</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$24,709.35</b>



**NAPMW**  
**PROFIT AND LOSS**  
May 2020

	TOTAL
Income	
Membership Dues	735.00
<b>Total Income</b>	<b>\$735.00</b>
GROSS PROFIT	<b>\$735.00</b>
Expenses	
Bank Charges	69.54
Dues to local	310.00
Legal & Professional Fees	200.00
Management Fee	1,282.50
National Board Conference Calls	79.99
<b>Total Expenses</b>	<b>\$1,942.03</b>
NET OPERATING INCOME	<b>\$ -1,207.03</b>
NET INCOME	<b>\$ -1,207.03</b>