

Board of Directors Business Meeting Agenda

Wednesday, September 20, 2023

1) (Call to order	President Marie Guzman Secretary Marilee Hakkinen President Marie Guzman			
	a. Roll call and Quorum Confirmation				
	b. Agenda Approval				
	c. Business Meeting Minutes Approval	President Marie Guzman			
	d. Designation of Minutes Review Committee i. President-Elect -Jackie Weedin	President Marie Guzman			
	ii. Director-Crystal Rustad				
	iii. Secretary Marilee Hakkinen				
2)	Welcome and Acknowledge PNPs, First-Timers, & Guests	President Marie Guzman			
	a. Email Attendance to: <u>natsecretary@napmw.org</u>				
3)	Unfinished Business	President Marie Guzman			
	a. Strategic Plan update- Shea McGowan				
	b. Membership Challenge update– numbers for Au	ugust			
4)	Financial Reports				
	a. Monthly Financial Report	Treasurer Ellie Wade			
5)	Committee Chairs Reports	President Marie Guzman			
	a. Bylaws and Operating Procedures	Kelly Byers			
	b. Education & Leadership	AJ Crawford			
	c. Ethics	PNP Frances Reinhardt			
	d. Historian	PNP Mary Ellen Heathcote			
	e. Internal Audit	Lisa Burkand			
	f. Membership & Extension	President Elect Jackie Weedin			
	g. National Annual Education Conference	PNP Susan Kerr, PNP Mark Jennings			
	h. Nominating	PNP Lauren Layman			
	6) New Business	President Guzman			
	7) Announcements	President Guzman			

8) Recess to Executive Session

Next Board Meeting - Wednesday, October 18, 2023



NAPMW NATIONAL BOARD OF DIRECTORS BUSINESS MEETING MINUTES

August 16. 2023

1. CALL TO ORDER

National Board Members Present

Marie Guzman	National President
Jackie Weedin	National President Elect (absent)
Annette Watkins	National Vice President
Ellie Wade	National Treasurer
Marilee Hakkinen	National Secretary
Shea McGowan	National Director (absent)
Crystal Rustad	National Director

Parliamentarian and Administrators Present

Paula Berg, PNP	Parliamentarian
Cris Poole	Administrative Coordinator

A. **Roll Call and Quorum Confirmation**: President Marie Guzman called meeting to order on August 16, 2023 at 2:09 pm Pacific Time. Following roll call a quorum was confirmed to President Guzman.

B. Agenda Approval :

A motion was made by Crystal Rustad: "I move to approve the agenda as presented". The motion was seconded by Marilee Hakkinen. Motion carried.

C. July 2023 Minutes: filed as distributed.

D. Designation of Minutes Review Committee

- i. Director Crystal Rustad
- ii. Vice President Annette Watkins
- ii. Secretary Marilee Hakkinen

2. WELCOME AND ACKNOWLEDGMENT OF GUESTS

Guests:

PNP Mary Ellen Heathcote PNP Mark Jennings Kelly Byers Cynthia Danzy PNP Jill Kinsman Bianca Barrientos Patty Grissom President Marie Guzman

PNP Susan Kerr Dave Jackson Rebecca Waddell

Guests are to email attendance to <u>natsecretary@napmw.org</u> to include their name and local association.

3. UNFINISHED BUSINESS:

President Marie Guzman

A. Strategic Plan Update: Paula is working on the Gantt charts, which will be uploaded to the website under Member Resource Library as NAPMW Strategic Plan 2023-2025. The Gantt Chart should be continually updated showing when things will be done as we move forward. The information can be used for education by National and local associations. It will show where we are, where we left off and what needs to be finished. If you can't get into the Gantt chart please let Marie know.

4. FINANCIAL REPORT:

a. Financial report has been filed for audit.

5. COMMITTEE REPORTS

President Marie Guzman

Treasurer Ellie Wade

Going forward, all reports are to be sent directly to Cris Poole by the end of the month prior to the board meeting to ensure reports are included with the meeting packets distributed to the board and members.

 a. Bylaws and Operating Procedures: Report distributed. 	Kelly Byers		
b. Education and Leadership: Nothing to report.	AJ Crawford		
c. Ethics:	PNP Frances Reinhardt		

Nothing to report.

d. Historian

Report distributed.

e. Internal Audit:

Lisa is currently working on three internal audits at this time.

f. Membership and Extensions

President Elect Jackie Weedin

Lisa Burkard

PNP Mary Ellen Heathcote

Annette reported that they are in the process of regrouping and working on member benefits and resources. Part of the membership dues would include added complimentary or discounted benefits.

g. National Annual Education Conference	PNP Susan Kerr, PNP Mark Jennings
The 2024 conference report distributed.	

h. Nominating:

Nothing to report.

6. NEW BUSINESS:

President Marie Guzman

PNP Lauren Layman

a. Membership Challenge: The goal is to increase each local association's membership by one new member per month. The current numbers were provided and Marie will report the new membership numbers at next month's meeting. On September 20, 2023.

7. ANNOUNCEMENTS:

President Maire Guzman

The Next NAPMW NATIONAL BOARD OF DIRECTORS BUSINESS MEETING is scheduled for Wednesday September 20, 2023 at 2:00 pm PT, 3:00 pm MT, 4:00 pm CT, 5:00 pm ET.

8. RECESS TO EXECUTIVE SESSION:

The meeting was recessed to Executive Session at 2:33 pm.

9. RECONVENE TO BUSINESS SESSION

The meeting was reconvened to Business Session at 3:25 pm Pacific Time. A motion was made by Marilee Hakkinen,

"I move to ratify all business conducted in Executive Session to Business Session." The motion was seconded by Elie Wade. Motion carried.

15. ADJOURNMENT

The meeting was adjourned by President Marie Guzman at 3:26 pm Pacific Time.

Marilee Hakkinen 2023-2034 NAPMW National Secretary

President Marie Guzman

President Marie Guzman

resident Marie Guzman



National

	FOR THE PERIOD ENDING: August 31, 2023						
	CASH BALANCE AS OF:		July 31,	2023	•	\$	17,772.50
	MEMBERSHIPS:		, ,			1 1	,
	RECEIPTS		AMT	! T	YTD	1	BUDGET
100	Bank Interest	\$	19.06	\$	64.67	\$	163.00
200	Dues	\$	740.00	\$	3,180.00	\$	13,565.00
300	Education	\$	-	\$	-	\$	5,110.00
400	National Conference	\$		\$	_	\$	31,425.00
500	Prior Year Nat'l Conf received 2023-202			\$	5,871.25	\$	5,872.00
600	Prior Year Nat'l Conf received 2022-202	\$	-	\$	-	\$	11,135.00
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-	TOTAL RECEIPTS	\$	759.06	\$	9,115.92	\$	67,270.00
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	DISBURSEMENTS		AMT	1	YTD		BUDGET
101	Administration Services	\$	750.00	\$	2,000.00	\$	9,000.00
201	Constant Contact	\$	57.33	\$	164.28	\$	691.00
301	Credit Card Processing Fees	\$	21.53	\$	358.06	\$	602.00
401	Dues to Locals	\$	40.00	\$	2,360.00	\$	2,510.00
501	GoDaddy	\$	59.48	\$	200.80	\$	912.00
550	Historial	\$	-	\$	-	\$	200.00
601	Insurance	\$	-	\$	234.90	\$	1,300.00
701	Legal	\$	-	\$	-	\$	30.00
801	National Conference	\$	2,500.00	\$	2,478.46	\$	30,690.00
901	Postage	\$	-	\$	-	\$	50.00
951	Prior Year Nat'l Conf paid in 2023-2024	\$	-	\$	14,045.21	\$	14,024.00
952	Prior Year Nat'l Conf paid in 2022-2023	\$	-	\$	-	\$	3,565.00
1001	Taxes and Licenses	\$	-	\$	25.00	\$	45.00
1101	Trophies/Awards	\$	-	\$	-	\$	606.00
1201	Wild Apricot-Website	\$	240.00	\$	720.00	\$	2,880.00
1301	Zoom	\$	-	\$	-	\$	165.00
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ADDITIONAL ACCOUNT BALANCES \$ 14,863.22



Date:	September 12, 2023
То:	NAPMW President and National Board
Committee:	60 th Anniversary History
Committee Chair:	PNP Mary Ellen Heathcote, GML, MML, CME, CMI
Overview:	Goal is to collect significant information/articles to exhibit that will showcase our 60 Year History.
	snowcase our oo real mistory.
Successes:	Have established a "Did You Know" feature for Newsletter.
	Have sent request for assistance to all PNPAC Members.
	Have sent request to Local Presidents for their participation.
	Have established a sharing of information with Conference Committee.
Challenges:	Still seeking items that were in storage facility.
	Trying to find way to cover expenses needed for exhibits.
Next Steps:	Follow up with all PNP's
	Follow up with Local Presidents
	Consider adding a Fashion Show to program.
	Continuing to secure photos, articles, etc. from past members.
	Focusing on how to best exhibit various items effectively.
	Provide monthly PNP Focus starting for November Newsletter.



Date:September 11, 2023To:NAPMW President and National BoardCommittee:National Education Conference CommitteeCommittee Co-Chairs:PNP Mark Jennings and PNP Susan KerrCommittee Members:Cris Poole, Michelle Stanfield, Dave Jackson, and Melisa Marguia

Overview: This committee will support the President and National Board by planning the 2024 National Education Conference and Meeting and will provide updates on the status of the National Education Conference monthly.

Successes:

- 1. Currently, all the Speakers are in place, we are looking to add a session with an Economist to the line up and we've reached out to NAR on that.
- 2. Speaker and Sponsorship Agreements have been completed and approved.
- 3. The Committee is meeting with PNP Heathcote monthly to coordinate with the Historical Committee.
- 4. We already have THREE paid registrations and its only September.

Challenges:

1. Increased food costs over last year.

Next Steps:

- 1. Post information for registration on FB and LinkedIn.
- 2. Focus on Sponsorship opportunities.
- 3. Speaker topics will be finalized after the first of the year to insure they are timely and relevant to the market at the time of the conference.

As a reminder the conference committee is not responsible for the items below.

- Providing the Installation Promissory Note
- Purchasing the Awards
- Choosing the Installation Officer(s)
- Writing the Installation script(s)
- Providing Trainers for the NAPMW Training i.e. Presidents, Treasurers, etc.